The Home of Exchange Traded Funds®

SA Rand ETF Managed Portfolios

Brochure

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FSP No 39217 & 52314)

Portfolio Management

Local Portfolio Service Offering - Overview

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Specifically constructed South African portfolios covering **all asset classes and investment types**

Utilising only **JSE-listed Exchange Traded Products*** to construct multi-asset portfolios

Harnessing the specific skills and experience of Mike Brown and Nerina Visser, the most **highly regarded ETF specialists** in South Africa

For investment portfolios of **R1 million or more**

*The term "Exchange Traded Products" (ETPs) refers to/includes Exchange Traded Funds (ETFs) and Exchange Traded Notes (ETNs)

Investment Process

Tailoring Bespoke Portfolios for Individual Requirements

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Asset Allocation	• Using a strategic asset allocation method to allocate investments to equities and listed property (both local and global), bonds, commodities and smart beta ETPs to meet long-term investment objectives. • Bringing tactical asset allocation into play where market conditions change, or new ETFs become available.
ETF Selection	• We utilize a research orientated approach to passive investments and their integration into overall investment strategies and solutions. • Making a deep analysis of the structure and constituents of each ETF to ensure that it meets the quality and risk requirements for portfolios and that concentration risk and factor dependency is avoided.
Customisation	• A client's particular needs for: capital growth, regular income (which can be paid monthly), asset diversification, lowering of costs, and managing risk are fully taken into account when designing a portfolio.
Reviews	• Portfolios are reviewed every quarter (or more frequently if markets are volatile).
Reporting	• Investors can view their portfolio online at any time. • Monthly statements are emailed to investors, as well as quarterly portfolio and performance reviews.
Consultations	• Regular one-on-one consultations with portfolio manager.

Why ETFs?

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- Any ETF which tracks an index provides you with the average return of the market covered by that index.
- 95% of all SA active asset managers cannot outperform the index over 5 years (SPIVA S&P Report, December 2020)
- Using ETFs as the building blocks in the scientific construction of multi-asset portfolios can deliver market beating “alpha” performance across the entire portfolio.

Benefits of using ETFs in Portfolios	
Low cost	Enhanced transparency
Reduced risk	Improved liquidity

Typical Strategic Asset Allocation Portfolio Construction

Indicative strategic asset allocation using ETFs and asset class building blocks

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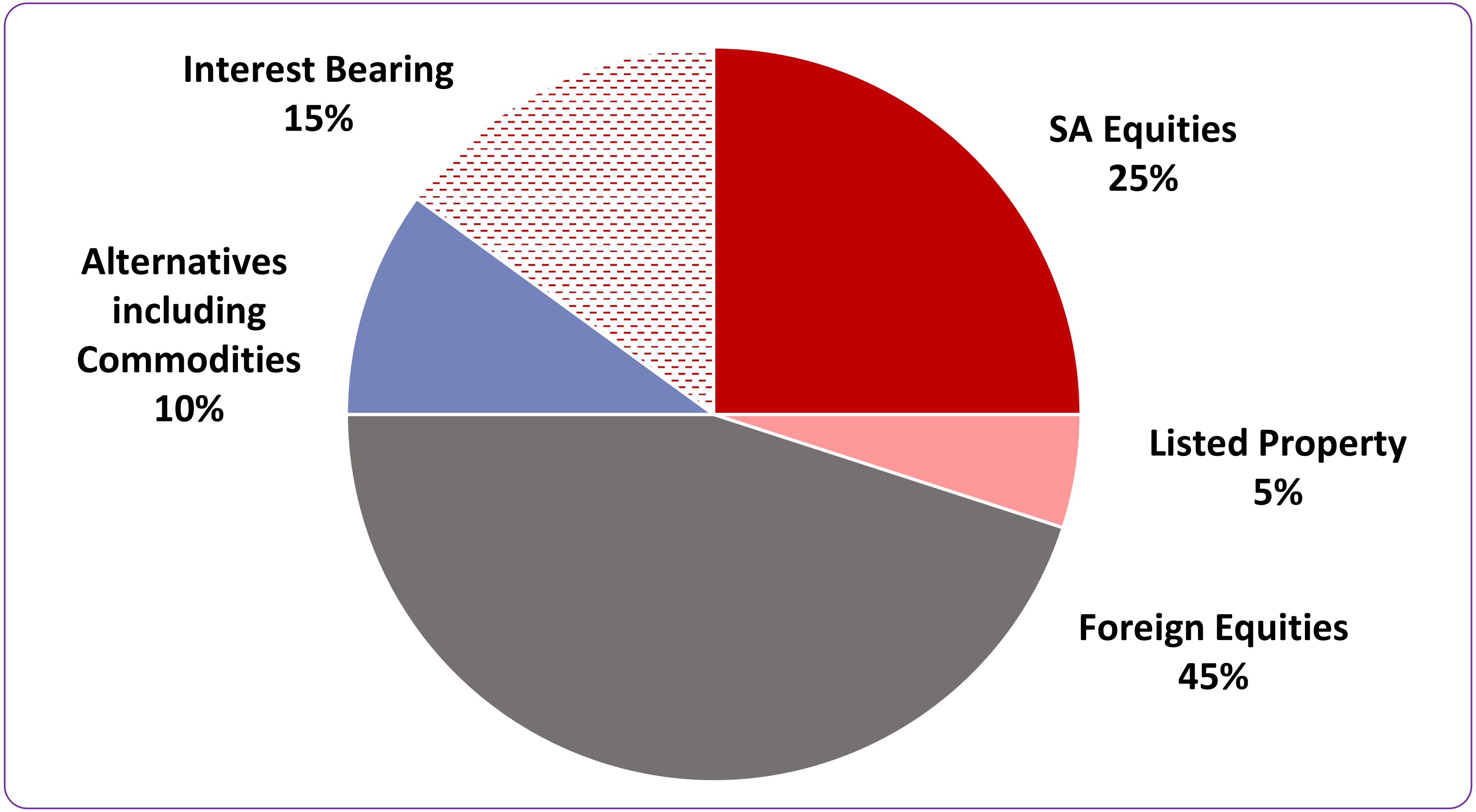

Note: This is an example of a portfolio asset allocation and ETF selection. Portfolios are designed to suit individual investor requirements

Investor Fees

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Total Fee

1% per annum

Includes:

- All stockbrokerage charges
- JSE settlement, custodian and BDA costs
- All account administration fees
- All product (TER or TIC) costs
- Asset management fees for designing and operating a local ETF portfolio, including quarterly reinvestment of dividends and other rebalancing
- Financial advice and consultation
- Client reporting

Deducted over a 12-month period from quarterly dividends and income flows.

There are no other fees, costs or charges.

Contact Details

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Client Liaison		
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