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NewFunds – Risk Premia ETFs

- NewFunds Value Equity ETF
- NewFunds Low Volatility ETF
- NewFunds Equity Momentum ETF

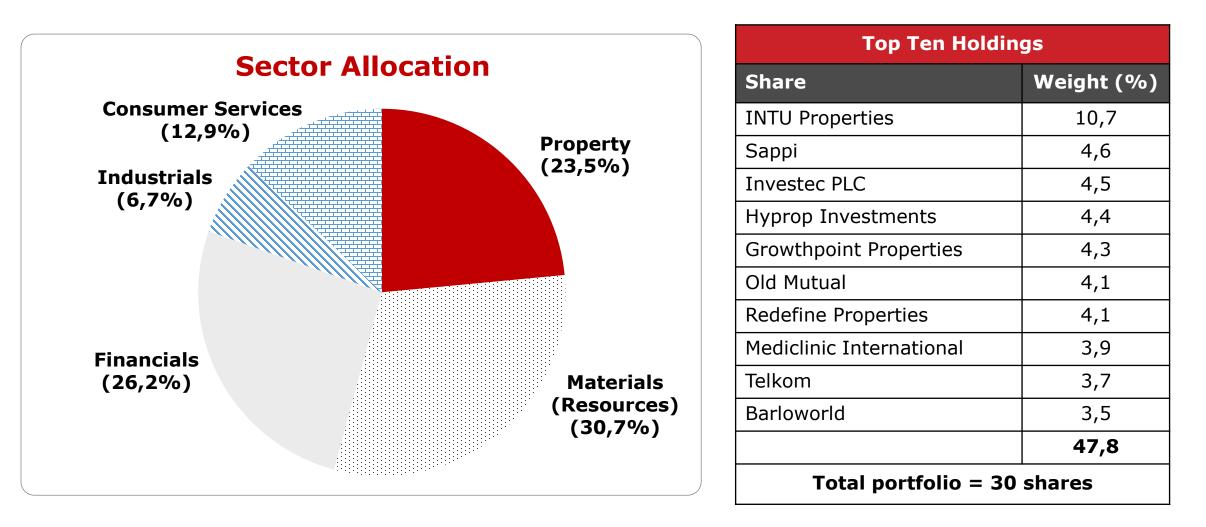
Mike Brown Managing Director etfSA.co.za

NewFunds Value Equity Exchange Traded Fund (NF Value)

Share code	NFEVAL		
Index	NewFunds WITS Risk-Controlled SA Value Index		
Index provider	ABSA/WITS and S&P Dow Jones indices		
Distribution	Total return – all dividends reinvested each quarter and not paid to investors. <u>Note</u> : investors are deemed to have received the distribution for tax purposes		
Fees	Maximum management fee of 50bps (excluding VAT) per annum		
Index rebalancing	Bi-annually (February and August)		



NF Value ETF - Portfolio

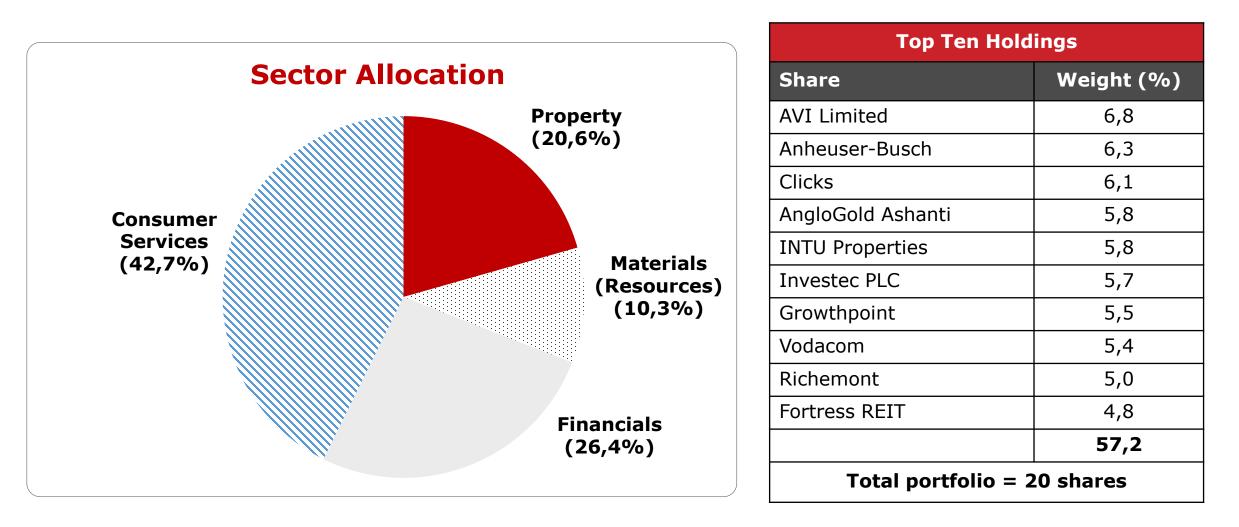


NewFunds Low Volatility Equity Exchange Traded Fund (NF LowVol)

Share code	NFEVOL		
Index	NewFunds WITS Risk-Controlled SA Low Volatility Index		
Index provider	ABSA/WITS and S&P Dow Jones indices		
Distribution	Total return – all dividends reinvested each quarter and not paid to investors. <u>Note</u> : investors are deemed to have received the distribution for tax purposes		
Fees	Maximum management fee of 50bps (excluding VAT) per annum		
Index rebalancing	Quarterly (February, May, August and November)		



NF LowVol ETF - Portfolio

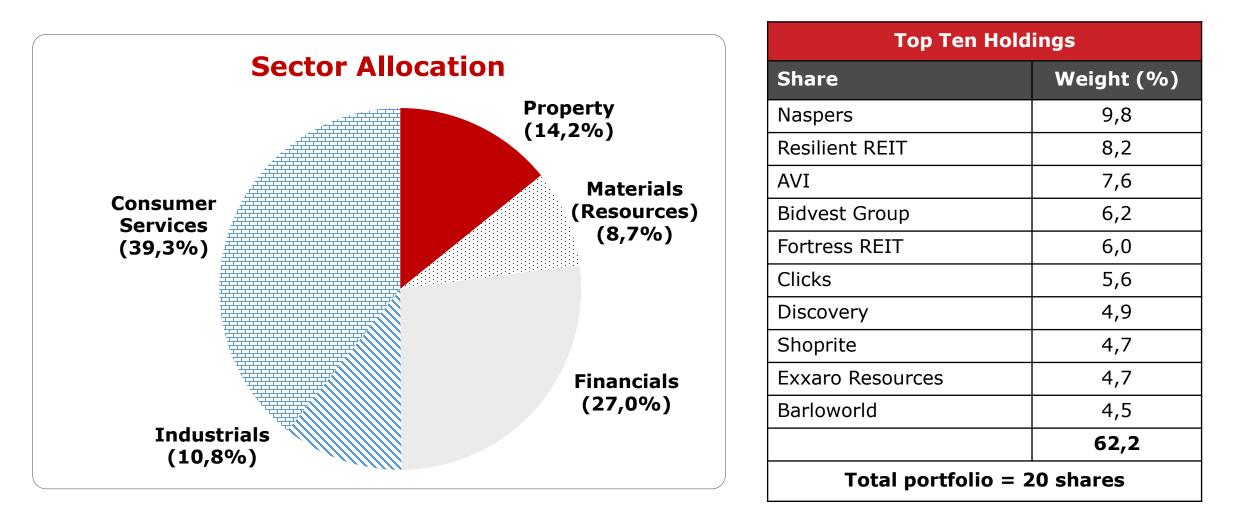


NewFunds Equity Momentum Exchange Traded Fund (NF Mom)

Share code	NFEMOM			
Index	NewFunds WITS Risk-Controlled SA Momentum Index			
Index provider	ABSA/WITS and S&P Dow Jones indices			
Distribution	Monthly			
Fees	Maximum management fee 0,30% per annum			
	Transaction costs 1,62%			
	Effective Annual Cost (EAC) 1,80% per annum			
Index rebalancing	Monthly			



NF Momentum ETF - Portfolio

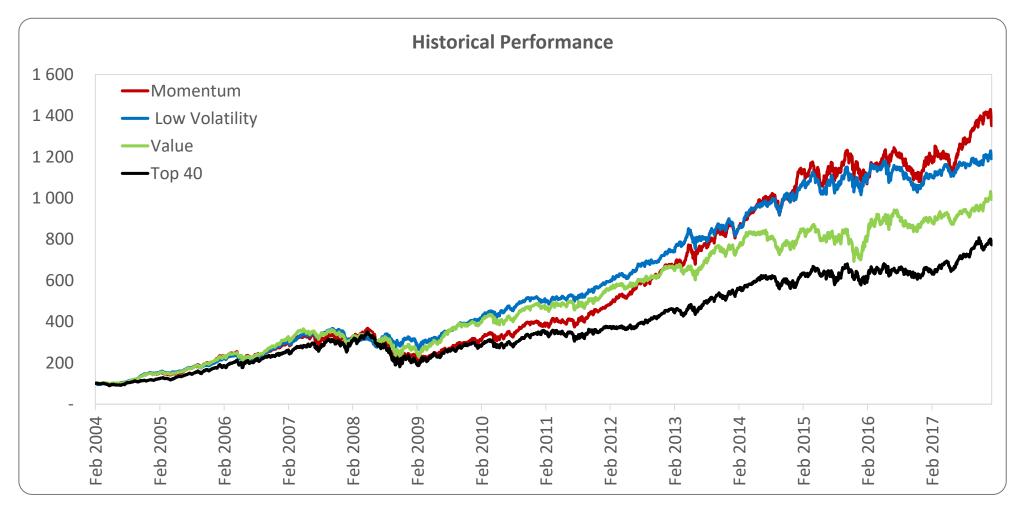


NewFunds Risk Premia ETFs – Index Methodology

NewFunds Value Equity ETF	 Multi factor value characteristics Low price-to-earnings ratio Low price-to-book ratio Weighted using risk parity approach 	
NewFunds Low Volatility ETF	 Multi factor low volatility characteristics Low absolute volatility Low systemic risk Weighted using risk parity approach 	
NewFunds Equity Momentum ETF	 Absolute price momentum Weighted by risk contribution Delivers equal risk contribution per index constituent 	
All i	ndices use only JSE highly liquid securities	



NewFunds ETFs vs. Top 40 – Historic Performance



Source: ABSA

The Home of Exchange Traded Funds



NewFunds Risk Premia ETFs – Historic Index Performance

(Total returns with dividends reinvested)

	1 Year	3 Years (% p.a.)	5 Years (% p.a.)	10 Years (% p.a.)
NewFunds Value Equity Index*	12,0%	7,0%	8,5%	12,9%
NewFunds Low Volatility Index*	7,8%	4,6%	10,0%	14,5%
NewFunds Equity Momentum Index*	13,3%	6,3%	15,0%	16,4%
FTSE/JSE All Share Index**	16,1%	8,2%	11,3%	10,8%
* NewFunds ETF Fact Sheets (January 2018)				
** JSE/Profile Data				

Risk premia are long term strategies

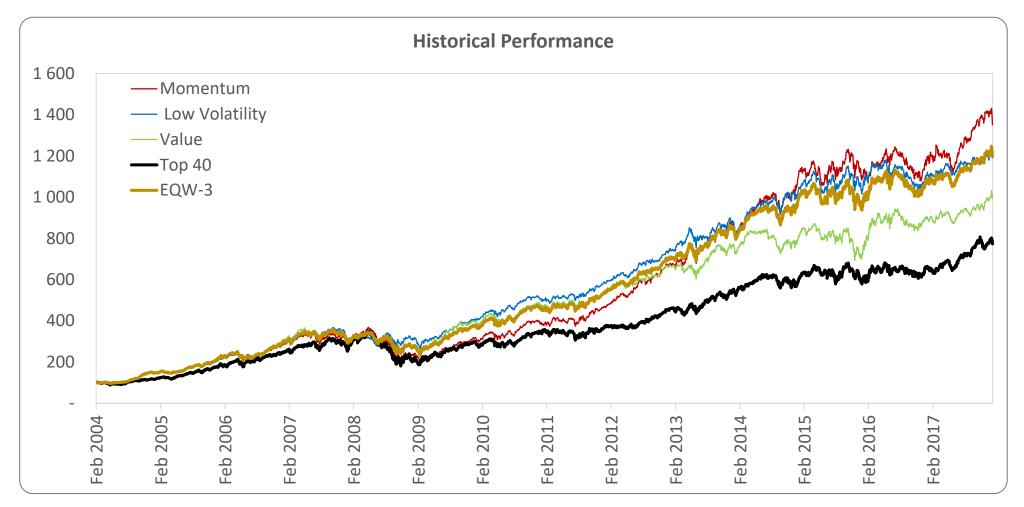


Using NewFunds Risk Premia ETFs in Portfolios

Retail investors	Equally weight the three ETFs to		
	provide risk controlled returns over		
	medium- to long-term		
Professional investors	Consider single factor approach to		
and asset managers	manage differing risk criteria over		
	investment cycles		



Equal Weight the 3 NewFunds ETFs vs. Top 40 – Historic Performance



Source: ABSA

The Home of Exchange Traded Funds



NewFunds Risk Premia ETFs – Historic Index Performance

(Total returns with dividends reinvested)

	1 Year	3 Years (% p.a.)	5 Years (% p.a.)	10 Years (% p.a.)
Equal Weighted Composite of three NewFunds Risk Premia ETFs*	11,1%	6,1%	11,3%	14,8%
FTSE/JSE All Share Index**	16,1%	8,2%	11,3%	10,8%
* ABSA Calculations (January 2018)				
** JSE/Profile Data				

Demonstrated effectiveness during market crashes



Initial Public Offering (IPO) Salient Details

Opening date of IPO: Thursday 1st March 2018

Closing Date of Initial Offer: Thursday 15th March 2018

Listing Date: Monday 26th March 2018



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