

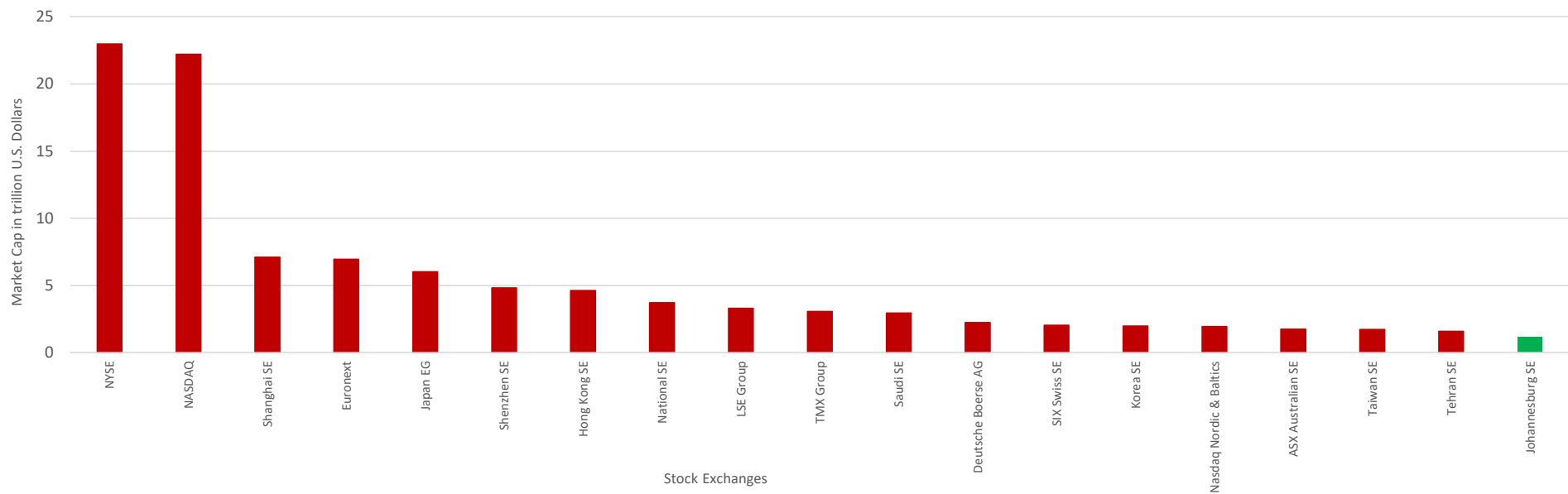


Global investing with ETFs



Offshore investing is about diversification & breadth of opportunity .. Not emotion

Global Stock Markets

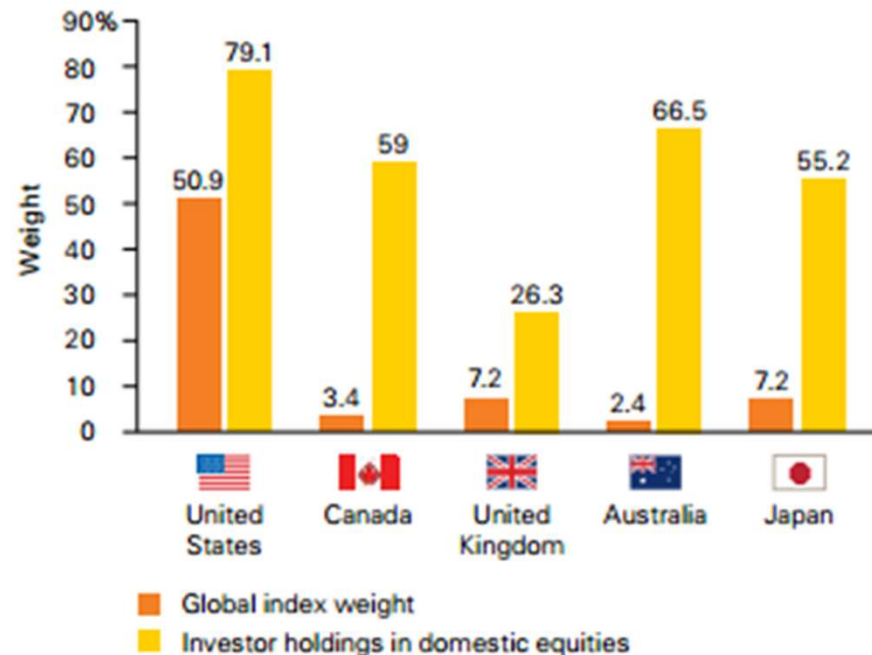


Source: Statista

Rationale for global investment & avoiding ones' home bias

- Diversification:
 - Currency
 - Sectors
 - Countries
- Tax
- Concentration of ZAR assets:
 - Primary residence
 - Pension
 - Future ZAR earnings

Figure 5. Equity market home bias by country

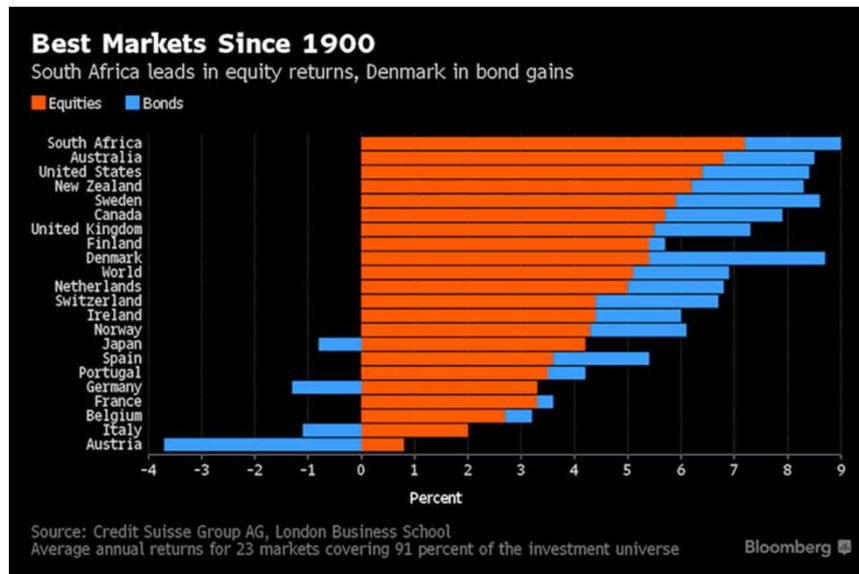


Source: Vanguard, Seeking Alpha

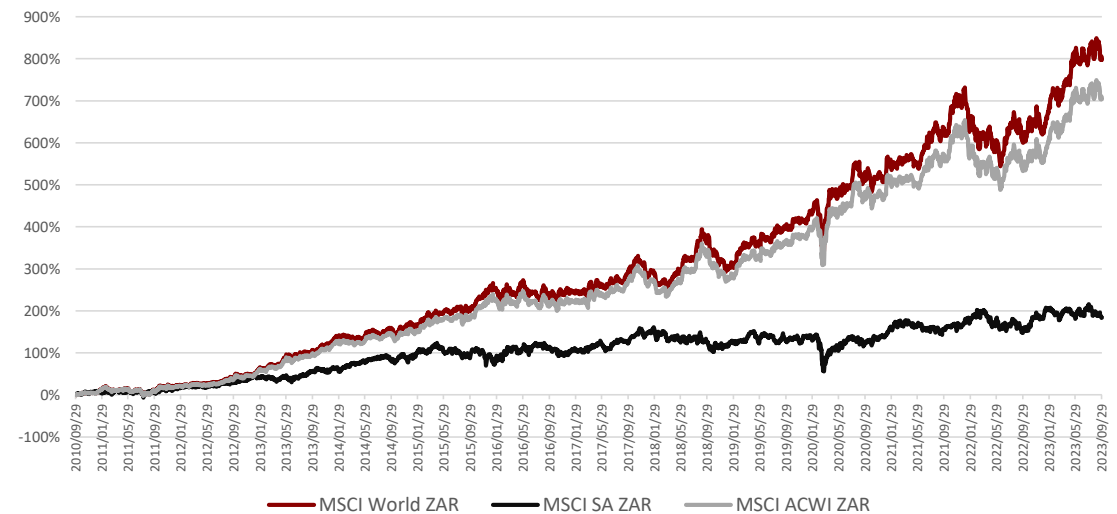
Global Investing not a one-way bet

- SA best performing market in the world for over 100 years!
- Rand bouts of strength

01/12/2008	10/01/2011	57.26%
18/01/2016	01/02/2018	42.50%
18/05/2020	17/05/2021	31.44%



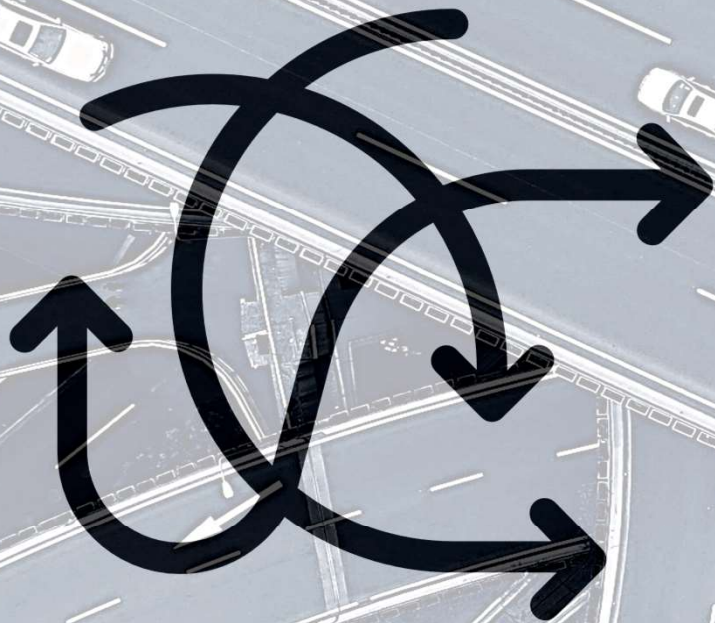
Performance of Developed Market vs Emerging Market



Source: MSCI, etfSA

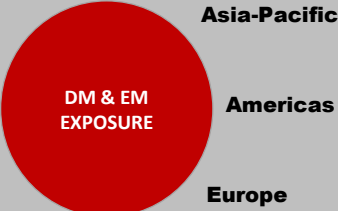
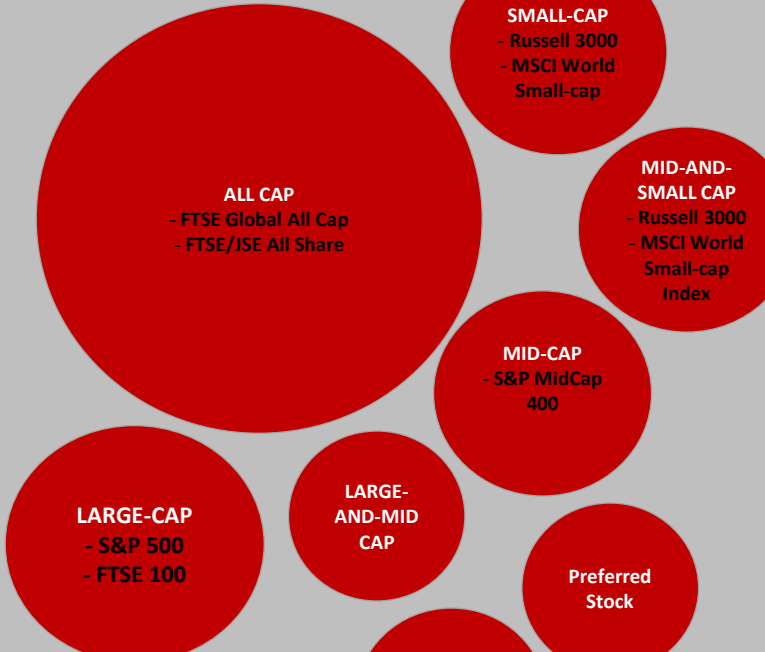


Once abroad, **where to?**

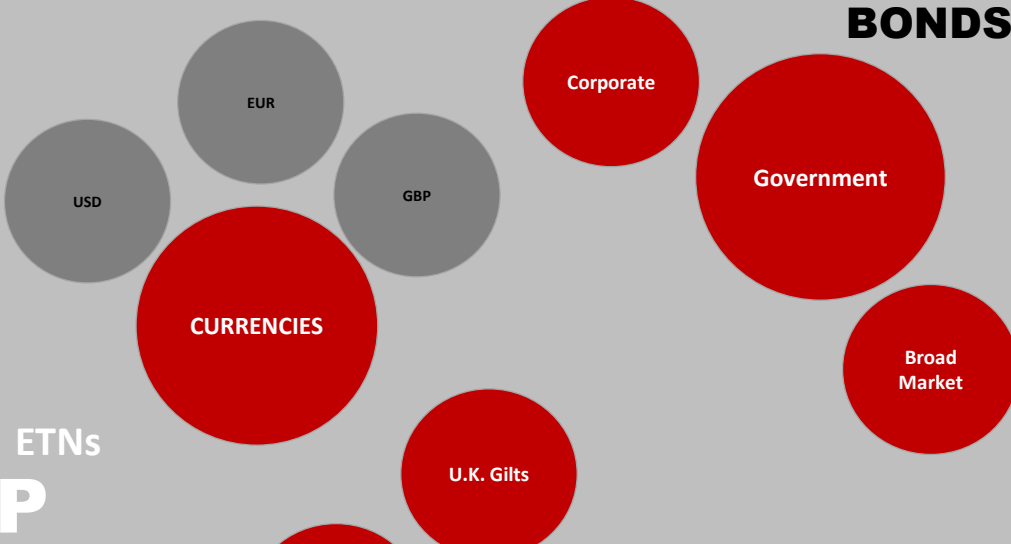


- **Which markets and why?**
- **Mandate construct?**
- **Cost?**
- **Transparency?**
- **Local Service?**
- **Tax?**
- **Accessibility?**

EQUITIES



BONDS



THE ETP LANDSCAPE

ETFs ETNs AMETFs AMCs

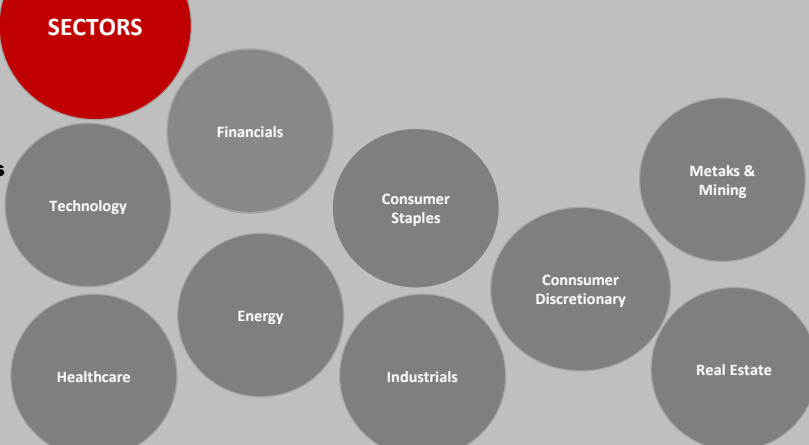
MONEY MARKET



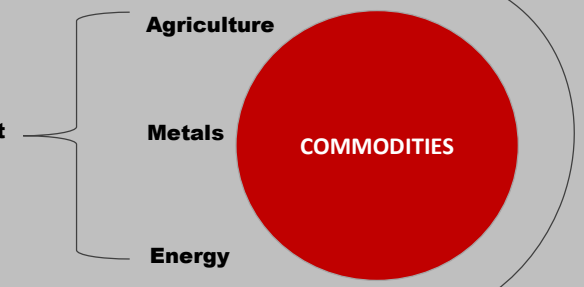
Artificial Intelligence



- Agriculture**
- Big Brands & Luxury Goods**
- Clean Energy**



Broad-based basket



ALTERNATIVES

Source: iShares, etfSA

etfSA - Distilling the noise

- **Bespoke** managed ETFs portfolios based on **client's needs**
- Held in **hard currency** of clients' election
- ETFs traded across most global stock market
- Local reporting and servicing
- Fee: 0.1% Admin, 0.4% Portfolio management & 0.5% Advice [ex Vat]



THANK YOU

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