

2014

**GRINDROD S&P SA DIVIDEND  
ARISTOCRATS EXCHANGE TRADED FUND**



## GRINDROD BANK LAUNCHES GRINDROD DIVIDEND ARISTOCRATS ETF

### OVERVIEW

Grindrod Bank proudly brings you the Grindrod S&P SA Dividend Aristocrats Exchange Traded Fund ("Grindrod Dividend Aristocrats ETF") subject to regulatory approval. Grindrod Bank has secured the initial exclusive rights to be the only ETF provider in SA of the S&P Aristocrats theme.

### INVESTMENT OBJECTIVE

Grindrod Dividend Aristocrats ETF seeks to provide investors with an efficient and easily accessible means by which to achieve a return that tracks the price and yield performance of the S&P South Africa Dividend Aristocrats Index.

### S&P SOUTH AFRICA DIVIDEND ARISTOCRATS INDEX

The index, which is constructed and maintained by S&P Dow Jones Indices, is designed to measure the performance of constituents of the S&P South Africa Composite Index<sup>2</sup> that have followed a policy of increasing or maintaining stable dividends for five consecutive years.

<sup>1</sup> Name and anticipated share code of ETF is subject to change once regulatory approval is obtained.

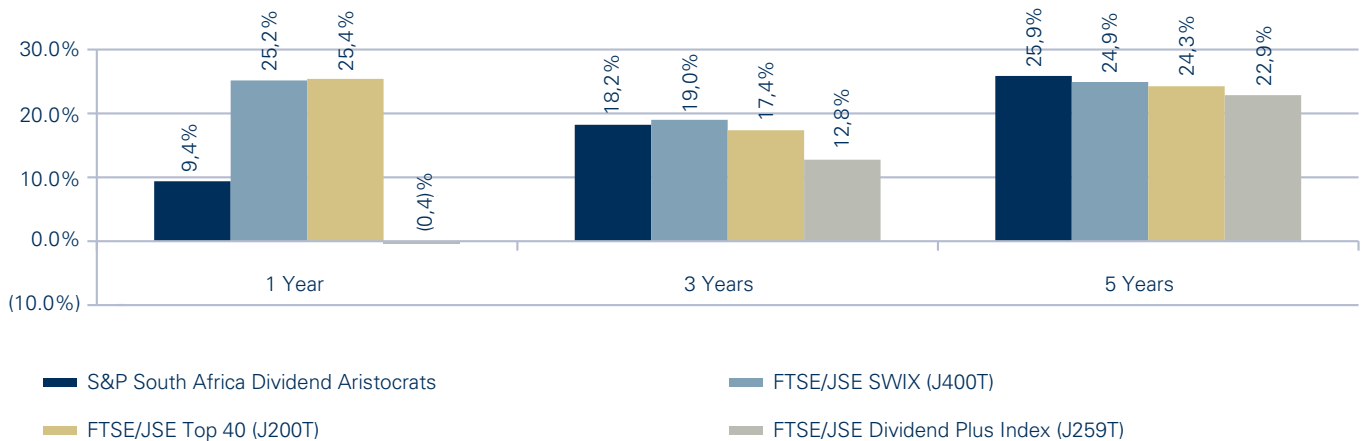
<sup>2</sup> The "S&P South Africa Composite Index" means a market capitalization weighted index designed to measure the South African equity market performance. The Index covers equities listed on the Johannesburg Stock Exchange with float-adjusted market values of US\$ 100 million or more and annual dollar value traded of at least US\$50 million.

### GRINDROD DIVIDEND ARISTOCRATS ETF PORTFOLIO FACTS

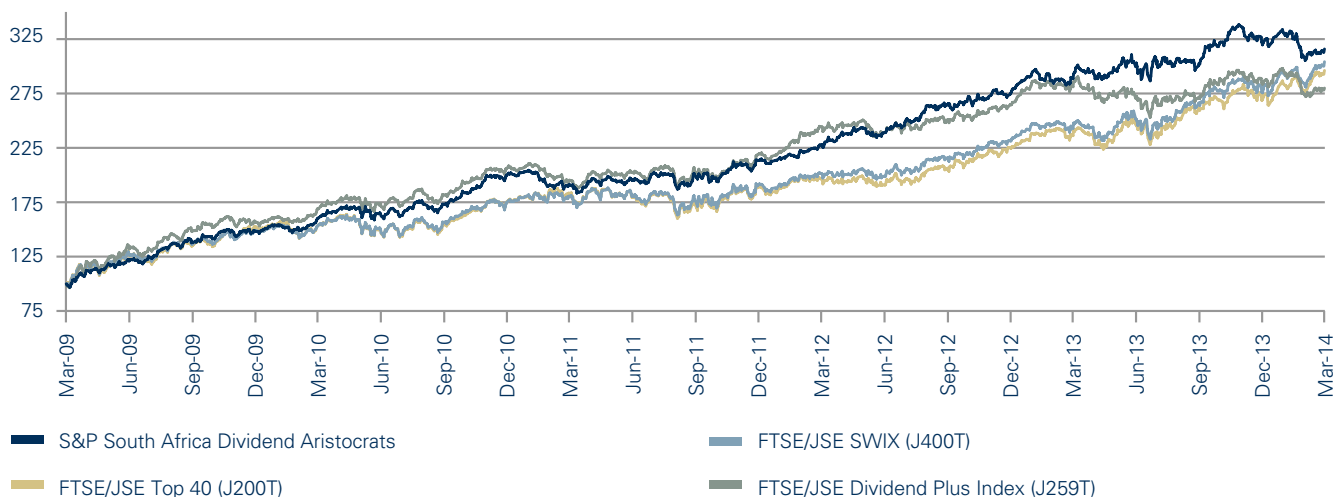
No. of Constituents	22 (as at July 2013 rebalancing)
Weighting	Equally weighted
Distributions	Quarterly (Mar, Jun, Sep, Dec)
Originator	Grindrod Bank
Anticipated share code <sup>1</sup>	DIVTRX
Exchange	JSE

### HISTORIC PERFORMANCE PERIOD ENDING 28 FEBRUARY 2014\*

Over 5 years on a ZAR total returns basis the S&P South Africa Dividend Aristocrats index has outperformed the FTSE/JSE Dividend Plus, FTSE/JSE SWIX and the FTSE/JSE Top 40 while having lower volatility (annual standard deviation).



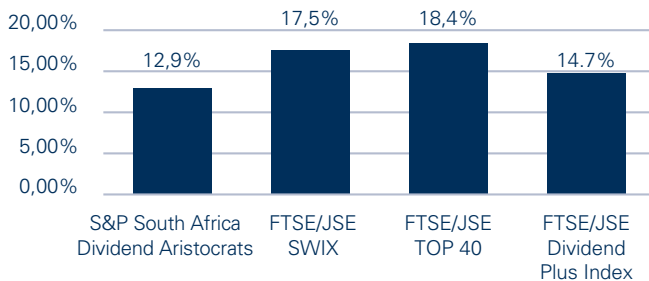
### INDEX PERFORMANCE GROSS TOTAL RETURNS\*



\* Past performance is not an indication of future performance  
Source: I-Net and S&P Dow Jones Index

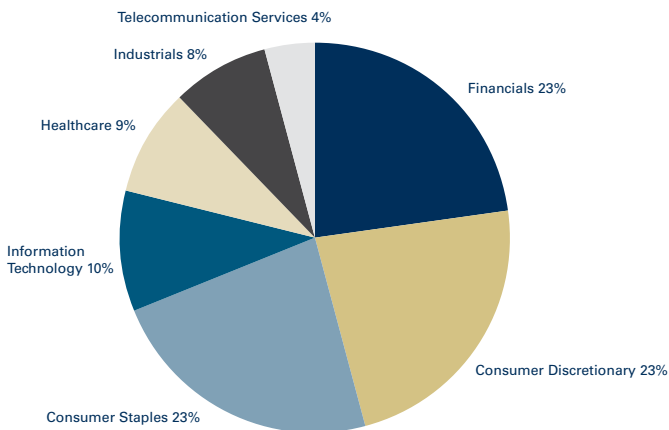
## GRINDROD BANK LAUNCHES GRINDROD DIVIDEND ARISTOCRATS ETF

### ANNUAL STANDARD DEVIATION\*



\* Calculated over a 5 year period ending 28 February 2014.  
Source: I-Net and S&P Dow Jones Index

### SECTOR COMPOSITION



### GRINDROD DIVIDEND ARISTOCRATS ETF FEES\*

Service Charge	0.400%
VAT	0.056%
All in	0.456%
Bank Charges and Audit fees	0.030%
Total Bill	<0.490%

\*Disclaimer: The above costs are for illustration purposes and cannot be used as an indication of future costs.

### WHY INVEST IN GRINDROD DIVIDEND ARISTOCRATS ETF

The benefits of Grindrod Dividend Aristocrats ETF are:

- Can be used as part of a core or satellite portfolio
- Income stream
- Inflation hedge
- Attractive yield
- Cost efficiency
- Tradability
- Transparency
- Diversified

### RISKS

As with all investments, there are certain risks of investing in the Grindrod Dividend Aristocrats ETF:

- Index Tracking Risk – The ETFs returns may not match the index returns due to operating costs.
- Equity Investing – An investment in the ETF involves risks similar to those of investing in any fund or ETF of equity securities.

### INDICATIVE TIMELINE SUBJECT TO REGULATORS APPROVAL

- 18 March 2014: JSE formal approval
- 19 March 2014 – 25 March 2014: Offer period
- 26 March 2014: Issue letters of allotment
- 2 April 2014: Grindrod Dividend Aristocrats ETF lists

The prelisting statement will be made available on request.  
**The indicative timetable is subject to change.**

### HOW TO INVEST IN GRINDROD DIVIDEND ARISTOCRATS ETF

You can invest in the Grindrod Dividend Aristocrats ETF through your stockbroker, online share trading platform or alternatively through the platforms listed below if you do not have a stockbroking account:

- etfSA (retail investors) [www.etfSA.co.za](http://www.etfSA.co.za)
- Itransact (financial advisors) [www.itransact.co.za](http://www.itransact.co.za)

### CONTACT DETAILS

Capital Markets Department  
[etfs@grindrodbank.co.za](mailto:etfs@grindrodbank.co.za)

4th Floor Grindrod Tower  
8A Protea Place  
Sandton

P.O. Box 78011  
Sandton  
2146

[www.gtrax.co.za](http://www.gtrax.co.za)  
[www.grindrodbank.co.za](http://www.grindrodbank.co.za)

#### Disclaimer

The information contained in this document does not constitute "advice" as contemplated in the Financial Advisory and Intermediary Services Act and investors are encouraged to consult their financial advisors prior to acting or not acting on the strength of information provided herein. The information provided is subject to change without prior notice. Grindrod Bank Limited, a fellow subsidiary of GFS Holdings (Pty) Ltd has an exclusive licence to offer S&P Index based investment portfolios in South Africa for two years. Grindrod Low Volatility ETF and Grindrod Dividend Aristocrats ETF are neither collective investment schemes nor securities that are tradeable on an exchange until such time as the approval by Registrar of Collective Investments Schemes and Johannesburg Securities Exchange are unconditionally obtained. Grindrod Bank Limited is an authorised financial services and registered credit provider (NCRCP25).